





QUALIFICATIONS PACK -NATIONAL OCCUPATIONAL STANDARDS FOR IT-BPM INDUSTRY

What are National Occupational Standards (NOS)?

- NOS describe
 what individuals
 need to do, know
 and understand in
 order to carry out
 a particular job
 role or function
- > NOS are performance standards that individuals must achieve when carrying out functions in the workplace, together with specifications of the underpinning knowledge and understanding

Contact Us:

IT-ITeS SSC NASSCOM E-mail:





Contents

1.	Introduction and Contacts	P.1
2.	Qualifications Pack	P.2
3.	Glossary of Key Terms	P.3
4.	NOS Units	P.5
5.	Nomenclature for QP and NOS Units	P.47
6.	Criteria for Assessment of Trainees	.49

Introduction

Qualifications Pack-Analyst

SECTOR: IT-ITeS

SUB-SECTOR: IT Services

OCCUPATION: IT Consulting

REFERENCE ID: SSC/Q0701

ALIGNED TO:NCO-2015/2511.0150

Analyst in the IT-ITeS Industry is also known as a Business Analyst, Associate Consultant.

Brief Job Description:Individuals at this job understand the client's business requirements and translate them into technology requirements for the technology consultants. They act as facilitators in the process of solutioning and development of the end product/service.

Personal Attributes: This job requires the individual to work in teams. The individual should also be able to demonstrate excellent skills for communication, data analysis and interpretation, and stakeholder management. The individual should be willing to travel depending on the business requirements.

Qualifications Pack ForAnalyst







Ioh Details

Qualifications Pack Code		SSC/Q0701	
Job Role	This job role is applicable in	Analyst n both national and int	ernational scenarios
Credits(NSQF)	TBD	Version number	1.0
Sector	IT-ITeS	Drafted on	30/04/2013
Sub-sector	IT Services	Last reviewed on	31/03/2017
Occupation	IT Consulting	Next review date	31/03/2018
NSQC Clearance on	20/07/2015		

Job Role	Analyst (Business Analyst, Associate Consultant)
Role Description	Individuals at this job understand the client's business requirements and translate them into technology requirements for the technology consultants. They act as facilitators in the process of solutioning and development of the end product/service.
NVEQF/NSVQF level	7
Minimum Educational Qualifications Maximum Educational Qualifications	Bachelor's Degree in Science/Technology/Computers/Business Master's Degree in Science/Technology/Computers/Business
Training (Suggested but not mandatory)	Trainings/courses in basic computers/IT,IT services
Minimum Job Entry Age	18 years
Experience	0-2 years of work experience/internship in Consulting or Application Deployment etc.
Applicable National Occupational Standards (NOS)	 Compulsory: SSC/ N 0701 (Support requirements and As-Is analyses for IT projects) SSC/ N 0702 (Support preparation of To-Be situations and roadmaps for IT projects) SSC/ N 0703 (Create documents for knowledge sharing) SSC/ N 9001 (Manage your work to meet requirements) SSC/ N 9002 (Work effectively with colleagues) SSC/ N 9003 (Maintain a healthy, safe and secure working environment) SSC/ N 9004 (Provide data/information in standard formats) SSC/ N 9005 (Develop your knowledge, skills and competence) Optional: Not Applicable
Performance Criteria	As described in the relevant NOS units







Definitions

	Keywords /Terms	Description
	Sector	Sector is a conglomeration of different business operations having similar businesses and interests. It may also be defined as distinct subset of the economy whose components share similar characteristics and interests.
	Sub-sector	Sub-sector is derived from a further breakdown based on the characteristics and interests of its components.
	Vertical	Vertical may exist within a sub-sector representing different domain areas or the client industries served by the industry.
	Occupation	Occupation is a set of job roles, which perform similar/related set of functions in an industry.
	Function	Function is an activity necessary for achieving the key purpose of the sector, occupation, or area of work, which can be carried out by a person or a group of persons. Functions are identified through functional analysis and form the basis of OS.
	Sub-functions	Sub-functions are sub-activities essential to fulfill the achieving the objectives of the function.
	Job role	Job role defines a unique set of functions that together form a unique employment opportunity in an organization.
	Occupational Standards (OS)	OS specify the standards of performance an individual must achieve when carrying out a function in the workplace, together with the knowledge and understanding they need to meet that standard consistently. Occupational Standards are applicable both in the Indian and global contexts.
•	Performance Criteria	Performance Criteria are statements that together specify the standard of performance required when carrying out a task.
•	National Occupational Standards (NOS)	NOS are Occupational Standards which apply uniquely in the Indian context.
	Qualifications Pack Code	Qualifications Pack Code is a unique reference code that identifies a qualifications pack.
	Qualifications Pack(QP)	Qualifications Pack comprises the set of OS, together with the educational, training and other criteria required to perform a job role. A Qualifications Pack is assigned a unique qualification pack code.
	Unit Code	Unit Code is a unique identifier for an OS unit, which can be denoted with either an 'O' or an 'N'.
	Unit Title	Unit Title gives a clear overall statement about what the incumbent should be able to do.
	Description	Description gives a short summary of the unit content. This would be helpful to anyone searching on a database to verify that this is the appropriate OS they are looking for.
	Scope	Scope is the set of statements specifying the range of variables that an individual may have to deal with in carrying out the function which have a critical impact on the quality of performance required.
	Knowledge and	Knowledge and Understanding are statements which together specify the





Qualifications Pack ForAnalyst





Understanding	technical, generic, professional and organizational specific knowledge
Organizational Context	that an individual needs in order to perform to the required standard. Organizational Context includes the way the organization is structured and how it operates, including the extent of operative knowledge managers have of their relevant areas of responsibility.
Technical Knowledge	Technical Knowledge is the specific knowledge needed to accomplish specific designated responsibilities.
Core Skills/Generic Skills	Core Skills or Generic Skills are a group of skills that are key to learning and working in today's world. These skills are typically needed in any work environment. In the context of the OS, these include communication related skills that are applicable to most job roles.
Helpdesk	Helpdesk is an entity to which the customers will report their IT problems. IT Service Helpdesk Attendant is responsible for managing the helpdesk.
Keywords /Terms	Description
IT-ITeS	Information Technology - Information Technology enabled Services
BPM	Business Process Management
ВРО	Business Process Outsourcing
КРО	Knowledge Process Outsourcing
LPO	Legal Process Outsourcing
IPO	Information Process Outsourcing
BCA	Bachelor of Computer Applications
B.Sc.	Bachelor of Science
OS	Occupational Standard(s)
NOS	National Occupational Standard(s)
QP	Qualifications Pack
UGC	University Grants Commission
MHRD	Ministry of Human Resource Development
MoLE	Ministry of Labour and Employment
NVEQF	National Vocational Education Qualifications Framework
NVQF	National Vocational Qualifications Framework
NSQF	National Skill Qualification Framework





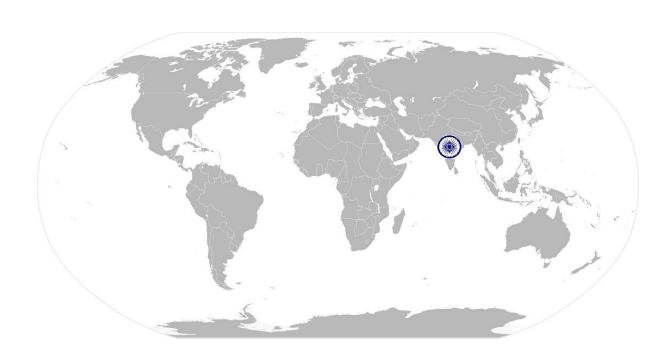




SSC/N0701

Support As-Is analysis for IT projects

National Occupational Standard



Overview

This unit is about supporting the IT consulting team to clarify requirements and describe As-Is situations of IT projects









SSC/N0701

Support As-Is analysis for IT projects

	22C/N0/01	Support As-is analysis for II projects
	Unit Code	SSC/N0701
	Unit Title	Support As-Is analysis for IT projects
	(Task)	Support As-is analysis for 11 projects
	Description	This unit is about supporting the IT consulting team to clarify requirements and
		describe As-Is situations of IT projects.
Ī	Scope	This unit/task covers the following:
		As-Is analysis may cover:
		functional landscape
		IT landscape
		people
		• processes
		• practices
١		• tools
		Appropriate people:
١		• line manager
		• sales team
		consulting team
١		subject matter experts
		• clients
		• end user
	Performance Criteria (F	PC) w.r.t. the Scope
ſ		To be competent, you must be able to:
١		PC1. establish your role and responsibilities in supporting As-Is analysis for IT
١		projects
		PC2. obtain sufficient data/information from sales team to be able to describe
١		project requirements
		PC3. identify any issues with project requirements and obtain clarification of these
١		issues from appropriate people
١		PC4. summarize project requirements using standard templates and tools
		PC5. obtain sufficient, relevant documents/artifacts from clients to be able to
١		describe As-Is situations
١		PC6. identify any issues with the documents/artifacts and obtain clarification of
		these issues from appropriate people PC7. extract relevant data/information from documents/artifacts
		, ,
		PC8. structure relevant data/information in formats suitable for analysis using standard templates and tools
		PC9. review data/information with appropriate people and incorporate their
		inputs
		inputs









SSC/N0701	Support As-Is analysis for IT projects
	PC10. contribute to analysis and presentation of As-Is situations, where required
	PC11. obtain advice and guidance on As-Is analysis from appropriate people, where
	required
	PC12. comply with your organization's policies, standards, procedures and
	guidelines when supporting As-Is analysis
Knowledge and Unders	
A. Organizational	You need to know and understand:
Context	KA1. your organization's policies, standards, procedures and guidelines for
(Knowledge of the	undertaking As-Is analysis for IT products and your role and responsibilities in
company/	relation to this
organization and	KA2. your organization's processes, guidelines, templates and tools for
its processes)	describing/summarizing project requirements
μ. στουτου,	KA3. who to involve when supporting As-Is analysis and who to approach for
	advice and guidance when required
	KA4. how to identify issues with project requirements and who to seek clarification
	from
	KA5. different information, documents/artifacts and data that contribute to As-Is
	analysis and how to obtain these
	KA6. issues that may affect documents/artifacts and who to seek clarification from
	KA7. how to obtain and use input from others to improve As-Is analysis
	KA8. methods and techniques used when working with others
	KA9. standard tools and templates available and how to use these
B. Technical	You need to know and understand:
Knowledge	KB1. types of data/information relevant to As-Is analysis and how to extract this
	from the available information
	KB2. different ways of structuring information suitable for analysis and how to
	select the best method
	KB3. how to analyze data/information in order to describe As-Is situations
Skills (S)	
A. Core Skills/	Writing Skills
Generic Skills	You need to know and understand how to:
	SA1. complete accurate well written work with attention to detail
	SA2. communicate with others in writing
	Reading Skills
	You need to know and understand how to:
	SA3. read guidelines/procedures/rules and service level agreements
	Oral Communication (Listening and Speaking skills)
	You need to know and understand how to:
	SA4. listen effectively and orally communicate information accurately









SSC/N0701 Support As-Is analysis for IT projects

	SAE ask for clarification and advice from others
	SA5. ask for clarification and advice from others
B. Professional Skills	Decision Making
	You need to know and understand how to:
	SB1. identify anomalies in data
	Plan and Organize
	You need to know and understand how to:
	SB2. plan and organize your work to achieve targets and deadlines
	CustomerCentricity
	You need to know and understand how to:
	SB3. build and maintain positive and effective relationships with customers
	SB4. check thatyour own and/or your peers' work meets customer requirements
	Problem Solving
	You need to know and understand how to:
	SB5. seek clarification on problems from others
	SB6. refer anomalies to the line manager
	SB7. apply problem-solving approaches in different situations
	Analytical Thinking
	You need to know and understand how to:
	SB8. analyze data and activities
	SB9. configure data and disseminate relevant information to others
	SB10. pass on relevant information to others
	Critical Thinking
	You need to know and understand how to:
	SB11. provide opinions on work in a detailed and constructive way
	SB12. apply balanced judgments to different situations
	Attention to Detail
	You need to know and understand how to:
	SB13. check your work is complete and free from errors
	Team Working
	You need to know and understand how to:
	SB14. work effectively in a team environment
	SB15. work independently and collaboratively
C. Technical Skills	You need to know and understand how to:
	SC1. use information technology effectively to input and/or extract data accurately
	SC2. store and retrieve information
	SC3. identify and refer anomalies in data
	SC4. keep up to date with changes, procedures and practices in your role
	22





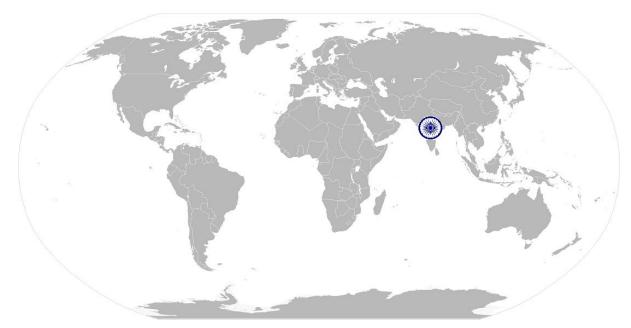




SSC/N0701 NOS Version Control

Support As-Is analysis for IT projects

NOS Code		SSC/N0701	
Credits(NSQF)	TBD	Version number	1.0
Industry	IT-ITeS	Drafted on	30/04/2013
Industry Sub-sector	IT Services	Last reviewed on	31/01/2015
		Next review date	31/03/2016



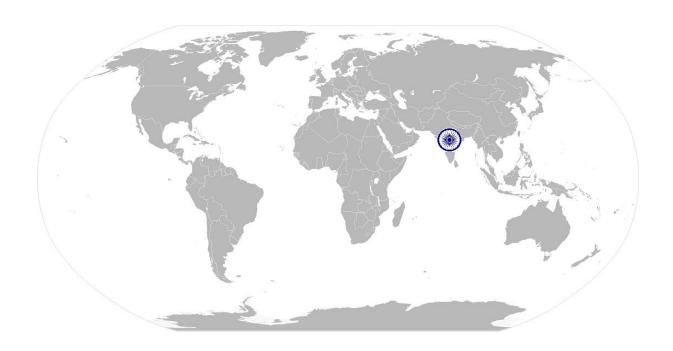








National Occupational Standard



Overview

This unit is about supporting the IT consulting team to prepare To-Be situations and roadmaps for IT projects



National Occupational Standards





Unit Code	SSC/N0702
Unit Title	Support proporation of To Do situations and readment for IT projects
(Task)	Support preparation of To-Be situations and roadmaps for IT projects
Description	This unit is about supporting the IT consulting team to prepare To-Be situations and
	roadmaps for IT projects.
Scope	This unit/task covers the following:
	To-Be situations may cover:
	functional landscape
	IT landscape
	people
	• processes
	• tools
	• feasibility
	acceptance-related conditions
	Opportunities:
	technological
	• functional
	Constraints:
	client requirements
	client level of IT maturity
	Appropriate people:
	line manager
	consulting team
	subject matter experts
	Roadmaps may cover:
	• deliverables
	• schedules
	• people
	• processes
	• tools
	technologies
Performance Criteria (I	PC) w.r.t. the Scope
	To be competent, you must be able to:
	PC1. establish your role and responsibilities in supporting the preparation of To-Be
	situations and roadmaps for IT projects
	PC2. undertake sufficient research to identify the range of opportunities and
	constraints relevant to IT projects
	PC3. analyze relevant opportunities and constraints to identify optimal To-Be









SSC/NU/UZSupport p	reparat	ion of To-Be situations and roadmaps for IT projects
	DC4	situations
	PC4.	present To-Be situations to appropriate people using standard templates and tools
	PC5.	incorporate inputs from appropriate people into To-Be situations for
	PC3.	presentation to clients
	PC6.	contribute to preparing roadmaps to arrive at To-Be situations , where
	PC6.	
	PC7.	required obtain advice and guidance on To-Be situations and roadmaps for IT projects
	PC7.	from appropriate people, where required
	PC8.	comply with your organization's policies, standards, procedures and
	PCo.	
		guidelines when supporting preparation of To-Be situations and roadmaps for IT projects.
Manufadas and Hadaw	to odino	
Knowledge and Unders		ed to know and understand:
A. Organizational Context		
	KA1.	your organization's policies, standards, procedures and guidelines for
(Knowledge of the		preparing To-Be situations and roadmaps for IT products and your role and
company/	K 4 2	responsibilities in relation to this
organization and	KA2.	different types of To-Be situations and road maps and how these apply to IT
its processes)	K 4.2	projects
	KA3.	who to involve when supporting the preparation of To-Be situations and who to approach for advice and guidance when required
	KA4.	sources of information about opportunities and constraints for IT projects and
	NA4.	how to access these
	KA5.	how to obtain and use input from others to improve To-Be situations
	KA6.	methods and techniques used when working with others
	KA7.	standard tools and templates available and how to use these
	KA8.	the Intellectual Property (IP) policies relevant to the industry
B. Technical	You ne	ed to know and understand:
Knowledge	KB1.	types of opportunities and constraints and how to analyze these for IT
		projects
	KB2.	different ways of presenting To-Be situations and how to select the best
		method
	KB3.	different types of roadmaps and how they contribute to achieving To Be
		situations
	KB4.	information/data that can be included when developing roadmaps and how
		to source this
Skills (S)		
A. Core Skills/	Writing	g Skills
	You ne	ed to know and understand how to:









SA1. complete accurate well written work with attention to detail SA2. communicate with others in writing Reading Skills You need to know and understand how to: SA3. read guidelines/procedures/rules and service level agreements Oral Communication (Listening and Speaking skills) You need to know and understand how to: SA4. listen effectively and orally communicate information accurately SA5. ask for clarification and advice from others Professional Skills Pecision Making You need to know and understand how to: SB1. identify anomalies in data SB2. make a decisionon a suitable course of action Plan and Organize You need to know and understand how to: SB3. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB4. checkthatyour own and/or your peers' work meets customer requirements SB5. meet and exceed customer expectations CB6. build not positive positive and effective relations to the suith system are
Reading Skills You need to know and understand how to: SA3. read guidelines/procedures/rules and service level agreements Oral Communication (Listening and Speaking skills) You need to know and understand how to: SA4. listen effectively and orally communicate information accurately SA5. ask for clarification and advice from others Professional Skills Pecision Making You need to know and understand how to: SB1. identify anomalies in data SB2. make a decisionon a suitable course of action Plan and Organize You need to know and understand how to: SB3. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB4. checkthatyour own and/or your peers' work meets customer requirements SB5. meet and exceed customer expectations
You need to know and understand how to:
SA3. read guidelines/procedures/rules and service level agreements Oral Communication (Listening and Speaking skills) You need to know and understand how to: SA4. listen effectively and orally communicate information accurately SA5. ask for clarification and advice from others Professional Skills Decision Making You need to know and understand how to: SB1. identify anomalies in data SB2. make a decisionon a suitable course of action Plan and Organize You need to know and understand how to: SB3. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB4. checkthatyour own and/or your peers' work meets customer requirements SB5. meet and exceed customer expectations
Oral Communication (Listening and Speaking skills) You need to know and understand how to: SA4. listen effectively and orally communicate information accurately SA5. ask for clarification and advice from others Professional Skills Decision Making You need to know and understand how to: SB1. identify anomalies in data SB2. make a decisionon a suitable course of action Plan and Organize You need to know and understand how to: SB3. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB4. checkthatyour own and/or your peers work meets customer requirements SB5. meet and exceed customer expectations
You need to know and understand how to: SA4. listen effectively and orally communicate information accurately SA5. ask for clarification and advice from others Professional Skills Decision Making You need to know and understand how to: SB1. identify anomalies in data SB2. make a decisionon a suitable course of action Plan and Organize You need to know and understand how to: SB3. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB4. checkthatyour own and/or your peers' work meets customer requirements SB5. meet and exceed customer expectations
SA4. listen effectively and orally communicate information accurately SA5. ask for clarification and advice from others Professional Skills Decision Making You need to know and understand how to: SB1. identify anomalies in data SB2. make a decisionon a suitable course of action Plan and Organize You need to know and understand how to: SB3. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB4. checkthatyour own and/or your peers' work meets customer requirements SB5. meet and exceed customer expectations
Professional Skills Professional Skills Professional Skills You need to know and understand how to: SB1. identify anomalies in data SB2. make a decisionon a suitable course of action Plan and Organize You need to know and understand how to: SB3. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB4. checkthatyour own and/or your peers' work meets customer requirements SB5. meet and exceed customer expectations
Professional Skills You need to know and understand how to: SB1. identify anomalies in data SB2. make a decisionon a suitable course of action Plan and Organize You need to know and understand how to: SB3. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB4. checkthatyour own and/or your peers work meets customer requirements SB5. meet and exceed customer expectations
You need to know and understand how to: SB1. identify anomalies in data SB2. make a decisionon a suitable course of action Plan and Organize You need to know and understand how to: SB3. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB4. checkthatyour own and/or your peers' work meets customer requirements SB5. meet and exceed customer expectations
SB1. identify anomalies in data SB2. make a decisionon a suitable course of action Plan and Organize You need to know and understand how to: SB3. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB4. checkthatyour own and/or your peers' work meets customer requirements SB5. meet and exceed customer expectations
SB2. make a decisionon a suitable course of action Plan and Organize You need to know and understand how to: SB3. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB4. checkthatyour own and/or your peers' work meets customer requirements SB5. meet and exceed customer expectations
Plan and Organize You need to know and understand how to: SB3. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB4. checkthatyour own and/or your peers' work meets customer requirements SB5. meet and exceed customer expectations
You need to know and understand how to: SB3. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB4. checkthatyour own and/or your peers' work meets customer requirements SB5. meet and exceed customer expectations
SB3. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB4. checkthatyour own and/or your peers' work meets customer requirements SB5. meet and exceed customer expectations
CustomerCentricity You need to know and understand how to: SB4. checkthatyour own and/or your peers' work meets customer requirements SB5. meet and exceed customer expectations
You need to know and understand how to: SB4. checkthatyour own and/or your peers' work meets customer requirements SB5. meet and exceed customer expectations
SB4. checkthatyour own and/or your peers' work meets customer requirements SB5. meet and exceed customer expectations
SB5. meet and exceed customer expectations
CDC huild and maintain positive and effective relationships with systemers
SB6. build and maintain positive and effective relationships with customers
Problem Solving
You need to know and understand how to:
SB7. apply problem-solving approaches in different situations
SB8. seek clarification on problems from others
SB9. refer anomalies to the line manager
Analytical Thinking
You need to know and understand how to:
SB10. analyze data and activities
SB11. configure data and disseminate relevant information to others
SB12. pass on relevant information to others
Critical Thinking
You need to know and understand how to:
SB13. provide opinions on work in a detailed and constructive way
Attention to Detail
You need to know and understand how to:
SB14. check your work is complete and free from errors
SB15. get your work checked by others

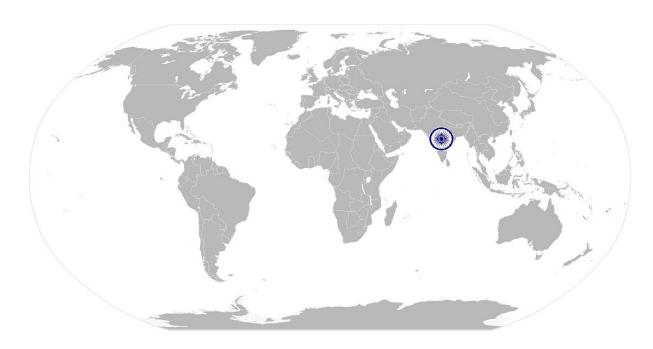








		Team Working		
		You need to know and understand how to:		
		SB16. work independently and collaboratively		
		SB17. work effectively in a team environment		
		SB18. contribute to the quality of team working		
C.	Technical	You need to know and understand how to:		
	Skills	SC1. use information technology effectively to input and/or extract data accurately		
		SC2. agree objectives and work requirements		
		SC3. store and retrieve information		
		SC4. network with colleagues		
		SC5. keep up to date with changes, procedures and practices in your role		











SSC/N0702Support preparation of To-Be situations and roadmaps for IT projects NOS Version Control

NOS Code	SSC/N0702		
Credits(NSQF)	TBD	Version number	1.0
Industry	IT-ITeS	Drafted on	30/04/2013
Industry Sub-sector	IT Services Last reviewed on		31/01/2015
		Next review date	31/03/2016



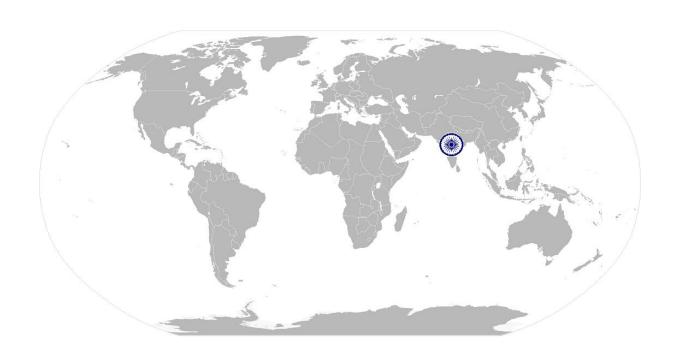








National Occupational Standard



Overview

This unit is about creating documents, such as case studies, best practices, white papers and how-to-guides for sharing knowledge with internal or external stakeholders.



National Occupational Standards





Unit Code	SSC/N0703		
Unit Title	Create documents for knowledge sharing		
(Task)	Create documents for knowledge sharing		
Description	This unit is about creating documents (such as case studies, best practices, project		
	artifacts, reports, minutes, policies, procedures, work instructions etc.) for sharing		
	knowledge with internal or external stakeholders.		
	This unit is not intended to cover technical documents or documents to support the		
	deployment and use of products/applications, which are covered in different		
	standards.		
Scope	This unit/task covers the following:		
	Appropriate people:		
	line manager		
	commissioners of documents		
	subject matter experts		
	shop floor technicians/ operators		
Performance Criteria (I	PC) w.r.t. the Scope		
	To be competent, you must be able to:		
	PC1. establish with appropriate people tempose, scope, format and target		
	audience for the documents		
	PC2. access existing documents, language standards, templates and		
	documentation tools from your organization's knowledge base		
	PC3. liaise with appropriate people to obtain and verify the information required		
	for the documents		
	PC4. confirm the content and structure of the documents with appropriate people		
	PC5. create documents using standard templates and agreed language standards		
	PC6. review documents with appropriate people and incorporate their inputs		
	PC7. submit documents for approval by appropriate people		
	PC8. publish documents in agreed formats		
	PC9. update your organization's knowledge base with the documents		
	PC10. comply with your organization's policies, procedures and guidelines when		
	creating documents for knowledge sharing.		
Knowledge and Unders			
A. Organizational	You need to know and understand:		
Context	KA1. your organization's policies, procedures and guidelines for creating		
(Knowledge of the	documents for knowledge sharing		
company/	KA2. the purpose and scope of the work to be carried out and the importance of		
organization and	keeping within these boundaries		
	KA3. who to involve when developing documents and their roles and		









	curients for knowledge sharing	
its processes)	responsibilities	
	KA4. intended audiences for documents	
	KA5. your organization's knowledge base and how to access and update this	
	KA6. the importance of verifying information obtained for documents and how to	
	do this	
	KA7. the importance of reviewing documents with others	
	KA8. how to use feedback to improve documents	
	KA9. your organization's processes and procedures for approving and publishing	
	documents	
	KA10. methods and techniques used when working with others	
	KA11. tools, templates and language standards available and how to use these	
B. Technical	You need to know and understand:	
Knowledge	KB1. the purpose and scope of the work to be carried out and the importance of	
	keeping within these boundaries	
	KB2. sources of information and reference materials for creating documents	
	KB3. different styles used in documents, including:	
	your organization's house style	
	types and styles of documents	
	• templates	
	KB4. different ways of structuring documents and how to select the best structure	
	for the agreed content	
	KB5. how to check and make corrections to documents for common editorial	
	problems and errors, including:	
	• deviations	
	factual accuracies	
	Iinguistic mistakes	
	discrepancies	
	• errors	
	ambiguities in content	
	formatting	
	KB6. the importance of obtaining approval for documents and who to obtain this	
	from	
Skills (S)		
A. Core Skills/	Writing Skills	
Generic Skills	You need to know and understand how to:	
	SA1. complete accurate well written work with attention to detail	
	communicate with others in writing	
	Reading Skills	









33C/NO/03Create do	6C/N0703Create documents for knowledge sharing		
	You need to know and understand how to:		
	SA3. follow guidelines/procedures/rules and service level agreements		
	Oral Communication (Listening and Speaking skills)		
	You need to know and understand how to:		
	SA4. listen effectively and orally communicate information accurately		
	SA5. ask for clarification and advice from others		
B. Professional Skills	Decision Making		
	You need to know and understand how to:		
	SB1. identify anomalies in data		
	SB2. make a decision on a suitable course of action		
	SB3. do time management		
	SB4. do multi-tasking		
	Plan and Organize		
	You need to know and understand how to:		
	SB5. plan and organize your work to achieve targets and deadlines		
	CustomerCentricity		
	You need to know and understand how to:		
	SB6. checkthatyour own and/or your pee ork meets customer requirements		
	SB7. work effectively in a customer facing environment		
	SB8. build and maintain positive and effective relationships with customers		
	Problem Solving		
	You need to know and understand how to:		
	SB9. seek clarification on problems from others		
	SB10. apply problem-solving approaches in different situations		
	SB11. refer anomalies to the line manager		
	Analytical Thinking		
	You need to know and understand how to:		
	SB12. analyze data and activities		
	SB13. configure data and disseminate relevant information to others		
	SB14. pass on relevant information to others		
	Critical Thinking		
	You need to know and understand how to:		
	SB15. provide opinions on work in a detailed and constructive way		
	SB16. apply balanced judgments to different situations		
	Attention to Detail		
	You need to know and understand how to:		
	SB17. check your work is complete and free from errors		
	SB18. get your work checked by others		

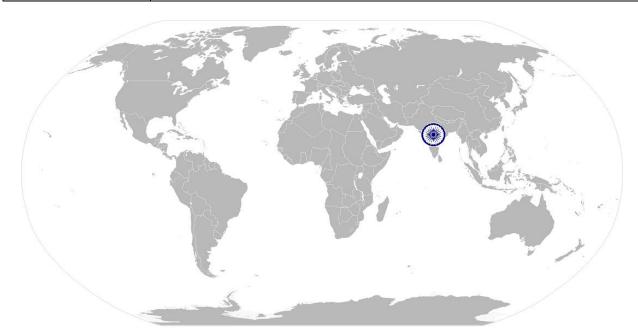








		Team Working		
		You need to know and understand how to:		
		SB19. work independently and collaboratively		
		SB20. work effectively in a team environment		
		SB21. contribute to the quality of team work		
C.	Technical Skills	You need to know and understand how to:		
		SC1. use information technology effectively to input and/or extract data accurately		
		SC2. identify and refer anomalies in data		
		SC3. store and retrieve information		
		SC4. agree to objectives and work requirements		
		SC5. keep up to date with changes, procedures and practices in your role		











SSC/N0703Create documents for knowledge sharing NOS Version Control

NOS Code	SSC/N0703		
Credits(NSQF)	TBD	Version number	1.0
Industry	IT-ITeS	Drafted on	30/04/2013
Industry Sub-sector	IT Services	Last reviewed on	31/01/2015
		Next review date	31/03/2016





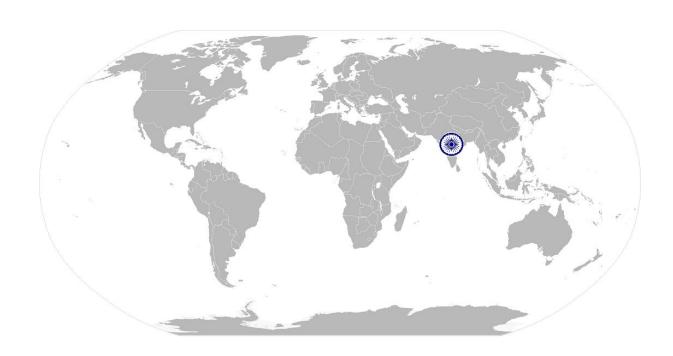






SSC/N9001Manage your work to meet requirements

National Occupational Standard



Overview

This unit is about planning and organizing your work in order to complete it to the required standards on time



National Occupational Standards





SSC/N9001Manage your work to meet requirements

Unit Code	SSC/N9001		
Unit Title			
(Task)	Manage your work to meet requirements		
Description	This unit is about planning and organizing your work in order to complete it on time		
	and as per the required standard.		
Scope	This unit/task covers the following:		
	Work requirements:		
	activities (what you are required to do)		
	deliverables (the outputs of your work)		
	quantity (the volume of work you are expected to complete)		
	standards (what is acceptable performance, including compliance with Service		
	Level Agreements)		
	 timing (when your work needs to be completed) Appropriate people: 		
	line manager		
	the person requesting the work		
	members of the team/department		
	members from other teams/departments		
	Resources:		
	equipment		
	materials		
	• information		
Performance Criteria (PC) w.r.t. the Scope			
	To be competent on the job, you must be able to:		
	PC1. establish and agree your workrequirements with appropriate people		
	PC2. keep your immediate work area clean and tidy		
	PC3. utilize your time effectively		
	PC4. use resources correctly and efficiently		
	PC5. treat confidential information correctly PC6. work in line with your organization's policies and procedures		
	PC6. work in line with your organization's policies and procedures PC7. work within the limits of your job role		
	PC8. obtain guidance from appropriate people , where necessary		
	PC9. ensure your work meets the agreed requirements		
Knowledge and Unders	, , ,		
A. Organizational	You need to know and understand:		
Context	KA1. your organization's policies, procedures and priorities for your area of work		
(Knowledge of the	and your role and responsibilities in carrying out your work		
company/	KA2. limits of your responsibilities and when to involve others		
organization and	on and KA3. your specific work requirements and who these must be agreed with		
its processes)	KA4. the importance of having a tidy work area and how to do this		
	KA5. how to prioritize your workload according to urgency and importance and the		
	benefits of this		









SSC/N9001Manage your work to meet requirements

SSC/119001111anage y	our work to meet requirements		
	KA6. your organization's policies and procedures for dealing with confidential		
	information and the importance of complying with these KA7 the purpose of keeping others undated with the progress of your work		
	KA7. the purpose of keeping others updated with the progress of your work		
	KA8. who to obtain guidance from and the typical circumstances when this may be		
	required		
	KA9. the purpose and value of being flexible and adapting work plans to reflect		
	change		
B. Technical	You need to know and understand:		
Knowledge	KB1. the importance of completing work accurately and how to do this		
	KB2. appropriate timescales for completing your work and the implications of not		
	meeting these for you and the organization		
	KB3. resources needed for your work and how to obtain and use these		
Skills (S)			
A. Core Skills/	Writing Skills		
Generic Skills	You need to know and understand how to:		
	SA1. complete accurate work with attention to detail		
	Reading Skills		
	You need to know and understand how to:		
	SA2. read instructions, guidelines, procedures, rules and service level agreements		
	Oral Communication (Listening and Speaking skills)		
	You need to know and understand how to:		
	SA3. ask for clarification and advice from line managers		
	SA4. communicate orally with colleagues		
B. Professional Skills	Decision Making		
	You need to know and understand how to:		
	SB1. make a decision on a suitable course of action		
	Plan and Organize		
	You need to know and understand how to:		
	SB2. plan and organize your work to achieve targets and deadlines		
	SB3. agree objectives and work requirements		
	CustomerCentricity		
	You need to know and understand how to:		
	SB4. deliver consistent and reliable service to customers		
	SB5. check that your own work meets customer requirements		
	Problem Solving		
	You need to know and understand how to:		
	SB6. refer anomalies to the line manager		
	SB7. seek clarification on problems from others		









SSC/N9001Manage your work to meet requirements

	Analytical Thinking		
	You need to know and understand how to:		
	SB8. provide relevant information to others		
	SB9. analyze needs, requirements and dependencies in order to meet your work		
	requirements		
	Critical Thinking		
	You need to know and understand how to:		
	SB10. apply judgments to different situations		
	Attention to Detail		
	You need to know and understand how to:		
	SB11. check your work is complete and free from errors		
	SB12. get your work checked by peers		
	Team Working		
	You need to know and understand how to:		
	SB13. work effectively in a team environment		
C. Technical Skills	You need to know and understand how to:		
	SC1. use information technology effectively, to input and/or extract data		
	accurately		
	SC2. identify and refer anomalies in data		
	SC3. store and retrieve information		
	SC4. keep up to date with changes, procedures and practices in your role		



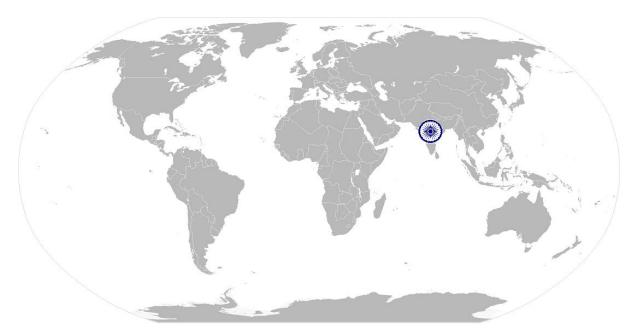






SSC/N9001Manage your work to meet requirements NOS Version Control

NOS Code		SSC/N9001	
Credits(NSQF)	TBD	Version number	1.0
Industry	IT-ITeS	Drafted on	30/04/2013
Industry Sub-sector	IT Services	Last reviewed on	31/01/2015
		Next review date	31/03/2016





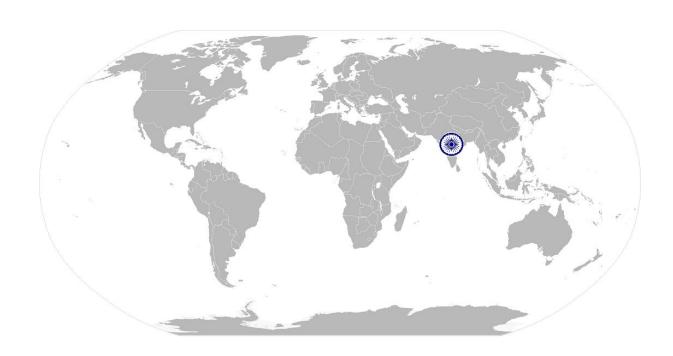






SSC/N9002Work effectively with colleagues

National Occupational Standard



Overview

This unit is about working effectively with colleagues, either in your own work group or in other work groups within your organization.



National Occupational Standards





SSC/N9002Work effectively with colleagues

	ctively with colleagues		
Unit Code	SSC/N9002		
Unit Title	Work effectively with colleagues		
(Task)			
Description	This unit is about working effectively with colleagues, either in your own work group		
	or in other work groups within your organization.		
Scope	This unit/task covers the following:		
	Colleagues:		
	line manager		
	members of your own work group		
	people in other work groups in your organization		
	Communicate:		
	face-to-faceby telephone		
	• in writing		
Performance Criteria (F			
Terrormance enteria (i	To be competent, you must be able to:		
	PC1. communicate with colleagues clearly, concisely and accurately PC2. work with colleagues to integrate your work effectively with them		
	PC3. pass on essential information to colleagues in line with organizational		
	requirements		
PC4. work in ways that show respect for colleagues			
	PC5. carry out commitments you have made to colleagues		
	PC6. let colleagues know in good time if you cannot carry out your commitments,		
	explaining the reasons		
	PC7. identify any problems you have working with colleagues and take the		
	initiative to solve these problems PC8. follow the organization's policies and procedures for working with colleagues		
Knowledge and Unders			
A. Organizational	You need to know and understand:		
Context	KA1. your organization's policies and procedures for working with colleagues and		
	your role and responsibilities in relation to this		
(Knowledge of the	KA2. the importance of effective communication and establishing good working		
company/	relationships with colleagues		
organization and			
its processes)			
	appropriate to use these		
	KA4. benefits of developing productive working relationships with colleagues		
	KA5. the importance of creating an environment of trust and mutual respect in an		
	environment where you have no authority over those you are working with		
	KA6. where you do not meet your commitments, the implications this will have on		
	individuals and the organization		
B. Technical	You need to know and understand:		









SSC/N9002Work effectively with colleagues

Knowledge		KB1. different types of information that colleagues might need and the importance		
	Ü	of providing this information when it is required		
		KB2. the importance of understanding problems from your colleague's perspective		
		and how to provide support, where necessary, to resolve these		
Ski	ills (S)			
A. Core Skills/ Writing Skills				
	Generic Skills You need to know and understand how to:			
		SA1. complete accurate, well written work with attention to detail		
		SA2. communicate effectively with colleagues in writing		
		Reading Skills		
		You need to know and understand how to:		
		SA3. read instructions, guidelines, procedures, rules and service level agreements		
		Oral Communication (Listening and Speaking skills)		
		You need to know and understand how to:		
		SA4. listen effectively and orally communicate information accurately		
		SA5. ask for clarification and advice from line managers		
В.	Professional Skills	Decision Making		
		You need to know and understand how to: (**)		
		SB1. make a decision on a suitable courseof action		
		Plan and Organize		
		You need to know and understand how to:		
		SB2. plan and organize your work to achieve targets and deadlines		
		CustomerCentricity		
		You need to know and understand how to:		
		SB3. check thatyour own work meets customer requirements		
		SB4. deliver consistent and reliable service to customers		
		Problem Solving		
		You need to know and understand how to:		
		SB5. apply problem solving approaches in different situations		
		Critical Thinking		
		You need to know and understand how to:		
		SB6. apply balanced judgments to different situations		
		Attention to Detail		
		You need to know and understand how to:		
		SB7. check your work is complete and free from errors		
		SB8. get your work checked by peers		
		Team Working		
		You need to know and understand how to:		



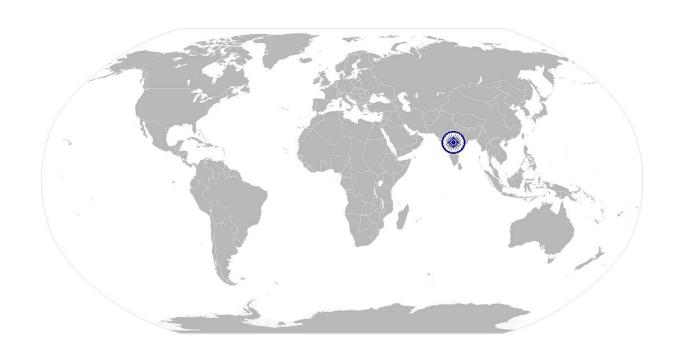






SSC/N9002Work effectively with colleagues

	SB9. work effectively in a team environment			
	SB10. work effectively with colleagues and other teams			
	SB11. treat other cultures with respect			
C. Technical Skills	You need to know and understand how to:			
	SC1. identify and refer anomalies			
	SC2. reach agreements with colleagues			
	SC3. keep up to date with changes, procedures and practices in your role			





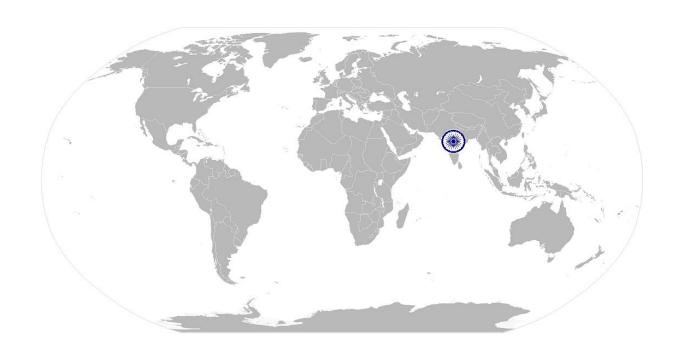






SSC/N9002Work effectively with colleagues NOS Version Control

NOS Code	SSC/N9002		
Credits(NSQF)	TBD	Version number	1.0
Industry	IT-ITeS	Drafted on	30/04/2013
Industry Sub-sector	IT Services	Last reviewed on	31/01/2015
		Next review date	31/03/2016



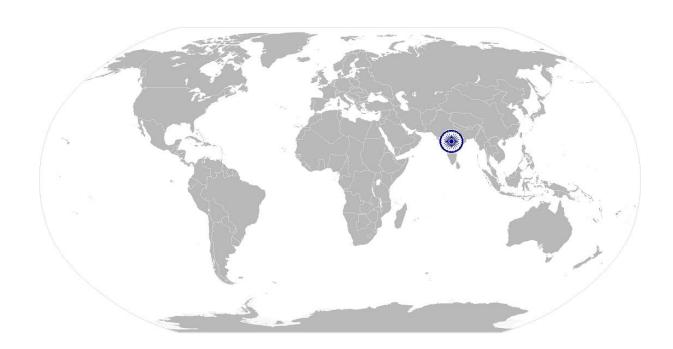








National Occupational Standard



Overview

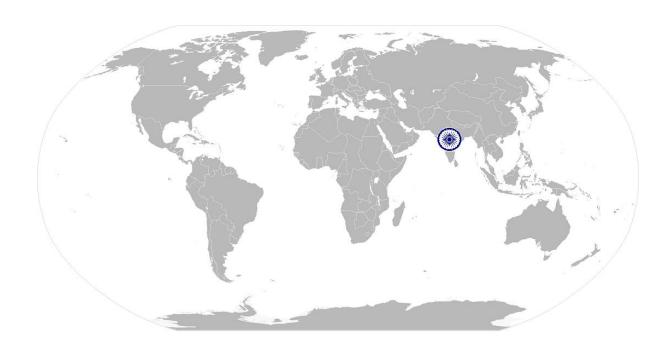
This unit is about monitoring the working environment and making sure it meets requirements for health, safety and security.



















Unit Code	SSC/N9003	
Unit Title		
(Task)	Maintain a healthy, safe and secure working environment	
Description	This unit is about monitoring your working environment and making sure it meets	
	requirements for health, safety and security.	
Scope	This unit/task covers the following:	
	Emergency procedures:	
	• illness	
	• accidents	
	• fires	
	 other reasons to evacuate the premises breaches of security	
Performance Criteria (F	·	
Terrormance criteria (r	To be competent, you must be able to:	
	PC1. comply with your organization's current health, safety and security policies	
	and procedures	
	PC2. report any identified breaches in health, safety, and security policies and	
	procedures to the designated person	
	PC3. identify and correct any hazards that you can deal with safely, competently	
	and within the limits of your authority	
	PC4. report any hazards that you are not competent to deal with to the relevant person in line with organizational procedures and warn other people who	
	may be affected	
	PC5. follow your organization's emergency procedures promptly, calmly, and	
	efficiently	
	PC6. identify and recommend opportunities for improving health, safety, and	
	security to the designated person	
Managara and Hadana	PC7. complete any health and safety records legibly and accurately	
Knowledge and Unders		
A. Organizational	You need to know and understand: KA1. legislative requirements and organization's procedures for health, safety and	
Context	KA1. legislative requirements and organization's procedures for health, safety and security and your role and responsibilities in relation to this	
(Knowledge of the	KA2. what is meant by a hazard, including the different types of health and safety	
company/	hazards that can be found in the workplace	
organization and	KA3. how and when to report hazards	
its processes)	KA4. limits of your responsibility for dealing with hazards	
	KA5. your organization's emergency procedures for different emergency	
	situations and the importance of following these	
	KA6. the importance of maintaining high standards of health, safety and security	
	KA7. implications that any non-compliance with health, safety and security may	
	have on individuals and the organization	









	a healthy, safe and secure working environment		
B. Technical	You need to know and understand:		
Knowledge	KB1. different types of breaches in health, safety and security and how and when		
	to report these		
	KB2. evacuation procedures for workers and visitors		
	KB3. how to summon medical assistance and the emergency services, where		
	necessary		
	KB4. how to use the health, safety and accident reporting procedures and the		
	importance of these		
	KB5. government agencies in the areas of safety, health and security and their		
	norms and services		
Skills (S)			
A. Core Skills/	Writing Skills		
Generic Skills	You need to know and understand how to:		
	SA1. complete accurate, well written work with attention to detail		
	Reading Skills		
	You need to know and understand how to:		
	SA2. read instructions, guidelines, procedures, rules and service level agreements		
	Oral Communication (Listening and Speaking skills)		
	You need to know and understand how to:		
	SA3. listen effectively and orally communicate information accurately		
B. Professional Skills	Decision Making		
	You need to know and understand how to:		
	SB1. make a decision on a suitable course of action		
	Plan and Organize		
	You need to know and understand how to:		
	SB2. plan and organize your work to meet health, safety and security requirements		
	CustomerCentricity		
	You need to know and understand how to:		
	SB3. build and maintain positive and effective relationships with colleagues and		
	customers		
	Problem Solving		
	You need to know and understand how to:		
	SB4. apply problem solving approaches in different situations		
	Analytical Thinking		
	You need to know and understand how to:		
	SB5. analyze data and activities		
	Critical Thinking		
	You need to know and understand how to:		

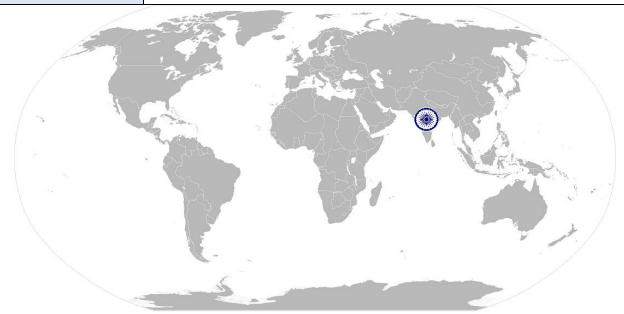








55c/ 115005 Maintain a nearthy, safe and secure working environment				
	SB6. apply balanced judgments to different situations			
	Attention to Detail			
You need to know and understand how to:				
	SB7. check your work is complete and free from errors			
	SB8. get your work checked by peers			
	Team Working			
	You need to know and understand how to:			
	SB9. work effectively in a team environment			
C. Technical Skills	You need to know and understand how to:			
	SC1. identify and refer anomalies			
	SC2. help reach agreement with colleagues			
	SC3. keep up to date with changes, procedures and practices in your role			





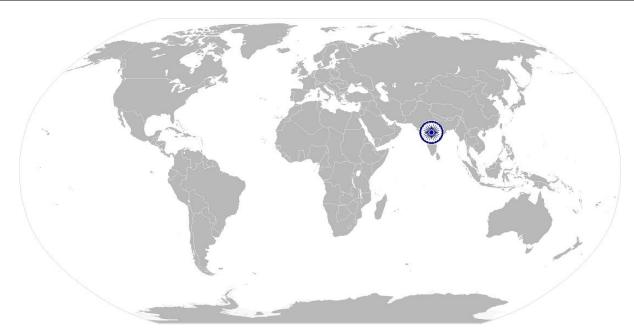






SSC/N9003Maintain a healthy, safe and secure working environment NOS Version Control

NOS Code	SSC/N9003		
Credits(NSQF)	TBD	Version number	1.0
Industry	IT-ITeS	Drafted on	30/04/2013
Industry Sub-sector	IT Services	Last reviewed on	31/01/2015
		Next review date	31/03/2016



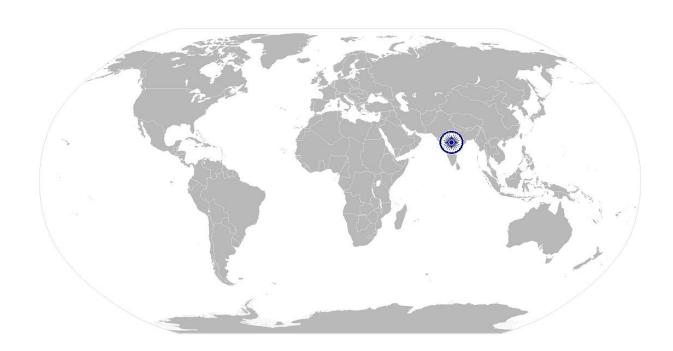








National Occupational Standard



Overview

This unit is about providing specified data/information related to your work in templates or other standard formats









Unit Code	SSC/N9004			
Unit Title				
(Task)	Provide data/information in standard formats			
Description	This unit is about providing specified data/information related to your work in			
	templates or other standard formats.			
Scope	This unit/task covers the following:			
	Appropriate people:			
	line manager			
	members of your own work group			
	people in other work groups in your organization			
	subject matter experts			
	Data/information:			
	• quantitative			
	qualitative			
	Sources:			
	• within your organization			
	outside your organization			
	Formats:			
	paper-based			
	• electronic			
Performance Criteria (PC) w.r.t. the Scope				
	To be competent, you must be able to:			
	PC1. establish and agree with appropriate people the data/information you need			
	to provide, the formats in which you need to provide it, and when you need			
	to provide it			
	PC2. obtain the data/information from reliable sources			
	PC3. check that the data/information is accurate, complete and up-to-date			
	PC4. obtain advice or guidance from appropriate people where there are			
	problems with the data/information			
	PC5. carry out rule-based analysis of the data/information, if required			
	PC6. insert the data/information into the agreed formats			
	PC7. check the accuracy of your work, involving colleagues where required			
	PC8. report any unresolved anomalies in the data/information to appropriate			
	people			
	PC9. provide complete, accurate and up-to-date data/information to the			
	appropriate people in the required formats on time			
Knowledge and Under				
A. Organizational	You need to know and understand:			









	ata/mormation in Standard formats		
Context	KA1. your organization's procedures and guidelines for providing data/information		
(Knowledge of the	in standard formats and your role and responsibilities in relation to this		
company/	KA2. the knowledge management culture of your organization		
organization and	KA3. your organization's policies and procedures for recording and sharing		
its processes)	information and the importance of complying with these		
	KA4. the importance of validating data/information before use and how to do this		
	KA5. procedures for updating data in appropriate formats and with proper validation		
	KA6. the purpose of the CRM database		
	KA7. how to use the CRM database to record and extract information		
	KA8. the importance of having your data/information reviewed by others		
	KA9. the scope of any data/information requirements including the level of detail required		
	KA10. the importance of keeping within the scope of work and adhering to timescales		
B. Technical	You need to know and understand:		
Knowledge	KB1. data/information you may need to provide including the sources and how to do this		
	KB2. templates and formats used for data/information including their purpose and how to use these		
	KB3. different techniques used to obtain data/information and how to apply these		
	KB4. how to carry out rule-based analysis on the data/information		
	KB5. typical anomalies that may occur in data/information		
	KB6. who to go to in the event of inaccurate data/information and how to report		
	this		
Skills (S)			
A. Core Skills/	Writing Skills		
Generic Skills	You need to know and understand how to:		
	SA1. complete accurate, well written work with attention to detail		
	Reading Skills		
	You need to know and understand how to:		
	SA2. read instructions, guidelines, procedures, rules and service level agreements		
	Oral Communication (Listening and Speaking skills)		
	You need to know and understand how to:		
	SA3. listen effectively and orally communicate information accurately		
B. Professional Skills	Decision Making		
	You need to know and understand how to:		
	SB1. follow rule-based decision-making processes		
	SB2. make a decision on a suitable course of action		









SSC/N9004Provide data/information in standard formats			
	Plan and Organize		
	You need to know and understand how to:		
	SB3. plan and organize your work to achieve targets and deadlines		
	CustomerCentricity		
	You need to know and understand how to:		
	SB4. check that your own work meets customer requirements		
	SB5. meet and exceed customer expectations		
	Problem Solving		
	You need to know and understand how to:		
	SB6. apply problem solving approaches in different situations		
	Analytical Thinking		
	You need to know and understand how to:		
	SB7. configure data and disseminate relevant information to others		
	Critical Thinking		
	You need to know and understand how to:		
	SB8. apply balanced judgments to different situations		
	Attention to Detail		
	You need to know and understand how to:		
	SB9. check your work is complete and free from errors		
	SB10. get your work checked by peers		
	Team Working		
	You need to know and understand how to:		
	SB11. work effectively in a team environment		
C. Technical Skills	You need to know and understand how to:		
	SC1. use information technology effectively, to input and/or extract data		
	accurately		
	SC2. validate and update data		
	SC3. identify and refer anomalies in data		
	SC4. store and retrieve information		
	SC5. share information using standard formats and templates		
	SC6. keep up to date with changes, procedures and practices in your role		
	-		



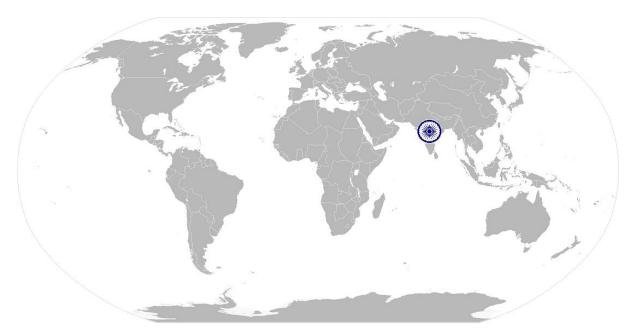






SSC/N9004Provide data/information in standard formats NOS Version Control

NOS Code	SSC/N9004		
Credits(NSQF)	TBD	Version number	1.0
Industry	IT-ITeS	Drafted on	30/04/2013
Industry Sub-sector	IT Services	Last reviewed on	31/01/2015
		Next review date	31/03/2016



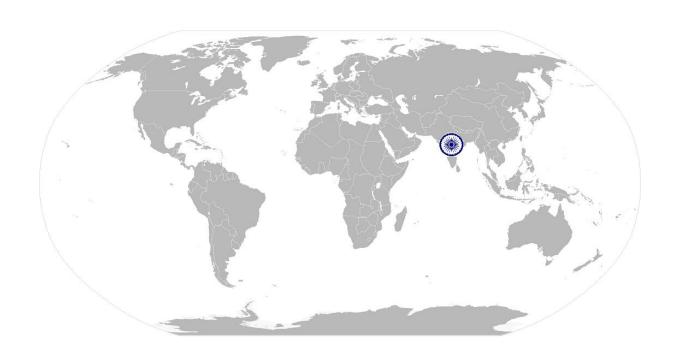








National Occupational Standard



Overview

This unit is about taking action to ensure you have the knowledge and skills you need to perform competently in your current job role and to take on new responsibilities, where required.









Unit Code	SSC/N9005				
Unit Title (Task)	Develop your knowledge, skills and competence				
Description	This unit is about taking action to ensure you have the knowledge and skills you need				
	to perform competently in your current job role and to take on new responsibilities,				
	where required.				
	Competence is defined as: the application of knowledge and skills to perform to the				
	standards required.				
Scope	This unit/task covers the following:				
	Appropriate people may be:				
	line manager				
	human resources specialists				
	 learning and development specialists 				
	• peers				
	Job role:				
	current responsibilities as defined in your job description				
	possible future responsibilities				
	earning and development activities:				
	ormal education and training programs, leading to certification				
	 non-formal activities (such as private study, learning from colleagues, project 				
	work), designed to meet learning and development objectives but without				
	certification				
	Appropriate action may be:				
	undertaking further learning and development activities				
	finding further opportunities to apply your knowledge and skills				
Performance Criteria (I	PC) w.r.t. the Scope				
	To be competent, you must be able to:				
	PC1. obtain advice and guidance from appropriate people to develop your				
	knowledge, skills and competence				
	PC2. identify accurately the knowledge and skills you need for your job role				
	PC3. identify accurately your current level of knowledge, skills and competence				
	and any learning and development needs				
	PC4. agree with appropriate peopleon a plan of learning and development				
	activities to address your learning needs				
	PC5. undertake learning and development activities in line with your plan				
	PC6. apply your new knowledge and skills in the workplace, under supervision				
	PC7. obtain feedback from appropriate people on your knowledge and skills and				
	how effectively you apply them				









, , , , ,	PC8. review your knowledge, skills and competence regularly and take appropriate				
	action				
Knowledge and Unders	nowledge and Understanding (K)				
A. Organizational	You need to know and understand:				
Context	KA1. your organization's procedures and guidelines for developing your				
(Knowledge of the	knowledge, skills and competence and your role and responsibilities in				
company/	relation to this				
organization and	KA2. the importance of developing your knowledge, skills and competence to you				
its processes)	and your organization				
	KA3. different methods used by your organization to review skills and knowledge				
	including:				
	 training needs analyses 				
	skills needs analyses				
	performance appraisals				
	KA4. how to review your knowledge and skills against your job role using different				
	methods and analyses				
	KA5. different types of learning and development activities available for your job				
	role and how to access these				
	KA6. how to produce a plan to address your learning and development needs, who				
	to agree it with and the importance of undertaking the planned activities				
	KA7. different types of support available to help you plan and undertake learning				
	and development activities and how to access these				
	KA8. why it is important to maintain records of your learning and development				
	KA9. methods of obtaining and accepting feedback from appropriate people on				
	your knowledge skills and competence				
D. Taskaisel	KA10. how to use feedback to develop in your job role You need to know and understand:				
B. Technical	KB1. the knowledge and skills required in your job role				
Knowledge	KB2. your current learning and development needs in relation to your job role				
	KB3. different types of learning styles and methods including those that help you				
	learn best				
	KB4. the importance of taking responsibility for your own learning and				
	development				
	KB5. to the importance of learning and practicing new concepts, theory and how				
	to apply these in the work environment or on samples.				
	KB6. how to explore sample problems and apply solutions				
Skills (S)					
A. Core Skills/	Writing Skills				









Generic Skills You need to know and understand how to:		our knowledge, skills and competence		
Reading Skills You need to know and understand how to: SA2. read instructions, guidelines and procedures Oral Communication (Listening and Speaking skills) You need to know and understand how to: SA3. ask for clarification and advice from line managers B. Professional Skills Decision Making You need to know and understand how to: SB1. make a decision on a suitable course of action Plan and Organize You need to know and understand how to: SB2. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB3. check that your own work meets customer requirements Problem Solving You need to know and understand how to: SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment	Generic Skills			
You need to know and understand how to: SA2. read instructions, guidelines and procedures Oral Communication (Listening and Speaking skills) You need to know and understand how to: SA3. ask for clarification and advice from line managers Decision Making You need to know and understand how to: SB1. make a decision on a suitable course of action Plan and Organize You need to know and understand how to: SB2. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB3. check that your own work meets customer requirements Problem Solving You need to know and understand how to: SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		SA1. communicate with colleagues in writing		
SA2. read instructions, guidelines and procedures Oral Communication (Listening and Speaking skills) You need to know and understand how to: SA3. ask for clarification and advice from line managers B. Professional Skills Decision Making You need to know and understand how to: SB1. make a decision on a suitable course of action Plan and Organize You need to know and understand how to: SB2. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB3. check that your own work meets customer requirements Problem Solving You need to know and understand how to: SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		Reading Skills		
Oral Communication (Listening and Speaking skills) You need to know and understand how to: SA3. ask for clarification and advice from line managers Decision Making You need to know and understand how to: SB1. make a decision on a suitable course of action Plan and Organize You need to know and understand how to: SB2. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB3. check that your own work meets customer requirements Problem Solving You need to know and understand how to: SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		You need to know and understand how to:		
You need to know and understand how to: SA3. ask for clarification and advice from line managers Decision Making You need to know and understand how to: SB1. make a decision on a suitable course of action Plan and Organize You need to know and understand flow to: SB2. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB3. check that your own work meets customer requirements Problem Solving You need to know and understand how to: SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		SA2. read instructions, guidelines and procedures		
SA3. ask for clarification and advice from line managers B. Professional Skills Pocision Making You need to know and understand how to: SB1. make a decision on a suitable course of action Plan and Organize You need to know and understand how to: SB2. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB3. check that your own work meets customer requirements Problem Solving You need to know and understand how to: SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		Oral Communication (Listening and Speaking skills)		
B. Professional Skills Decision Making You need to know and understand how to: SB1. make a decision on a suitable course of action Plan and Organize You need to know and understand how to: SB2. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB3. check that your own work meets customer requirements Problem Solving You need to know and understand how to: SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		You need to know and understand how to:		
You need to know and understand how to: SB1. make a decision on a suitable course of action Plan and Organize You need to know and understand how to: SB2. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB3. check that your own work meets customer requirements Problem Solving You need to know and understand how to: SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		SA3. ask for clarification and advice from line managers		
SB1. make a decision on a suitable course of action Plan and Organize You need to know and understand how to: SB2. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB3. check that your own work meets customer requirements Problem Solving You need to know and understand how to: SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment	B. Professional Skills	Decision Making		
Plan and Organize You need to know and understand how to: SB2. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB3. check that your own work meets customer requirements Problem Solving You need to know and understand how to: SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		You need to know and understand how to:		
You need to know and understand how to: SB2. plan and organize your work to achieve targets and deadlines CustomerCentricity You need to know and understand how to: SB3. check that your own work meets customer requirements Problem Solving You need to know and understand how to: SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		SB1. make a decision on a suitable course of action		
CustomerCentricity You need to know and understand how to: SB3. check that your own work meets customer requirements Problem Solving You need to know and understand how to: SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		Plan and Organize		
CustomerCentricity You need to know and understand how to: SB3. check that your own work meets customer requirements Problem Solving You need to know and understand how to: SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		You need to know and understand how to:		
You need to know and understand how to: SB3. check that your own work meets customer requirements Problem Solving You need to know and understand how to: SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		SB2. plan and organize your work to achieve targets and deadlines		
Problem Solving You need to know and understand how to: SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		CustomerCentricity		
Problem Solving You need to know and understand how to: SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		You need to know and understand how to:		
You need to know and understand how to: SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment				
SB4. refer anomalies to the line manager Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		Problem Solving		
Analytical Thinking You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		You need to know and understand how to:		
You need to know and understand how to: SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		SB4. refer anomalies to the line manager		
SB5. analyze data and activities Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		Analytical Thinking		
Critical Thinking You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		You need to know and understand how to:		
You need to know and understand how to: SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		SB5. analyze data and activities		
SB6. apply balanced judgments to different situations Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		Critical Thinking		
Attention to Detail You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		You need to know and understand how to:		
You need to know and understand how to: SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		SB6. apply balanced judgments to different situations		
SB7. check your work is complete and free from errors SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment				
SB8. get your work checked by peers Team Working You need to know and understand how to: SB9. work effectively in a team environment		You need to know and understand how to:		
Team Working You need to know and understand how to: SB9. work effectively in a team environment		SB7. check your work is complete and free from errors		
You need to know and understand how to: SB9. work effectively in a team environment		SB8. get your work checked by peers		
SB9. work effectively in a team environment		Team Working		
·		You need to know and understand how to:		
C. Technical Skills You need to know and understand how to:		SB9. work effectively in a team environment		
	C. Technical Skills	You need to know and understand how to:		
SC1. use information technology effectively		SC1. use information technology effectively		
SC2. agree objectives and work requirements		SC2. agree objectives and work requirements		
SC3. keep up to date with changes, procedures and practices in your role		SC3. keep up to date with changes, procedures and practices in your role		



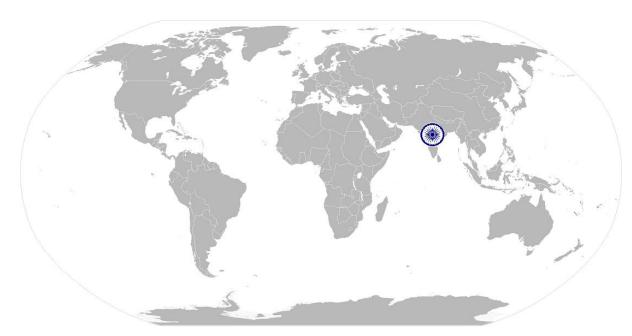






SSC/N9005Develop your knowledge, skills and competence NOS Version Control

NOS Code	SSC/N9005		
Credits(NSQF)	TBD	Version number	1.0
Industry	IT-ITeS	Drafted on	30/04/2013
Industry Sub-sector	IT Services	Last reviewed on	31/01/2015
		Next review date	31/03/2016



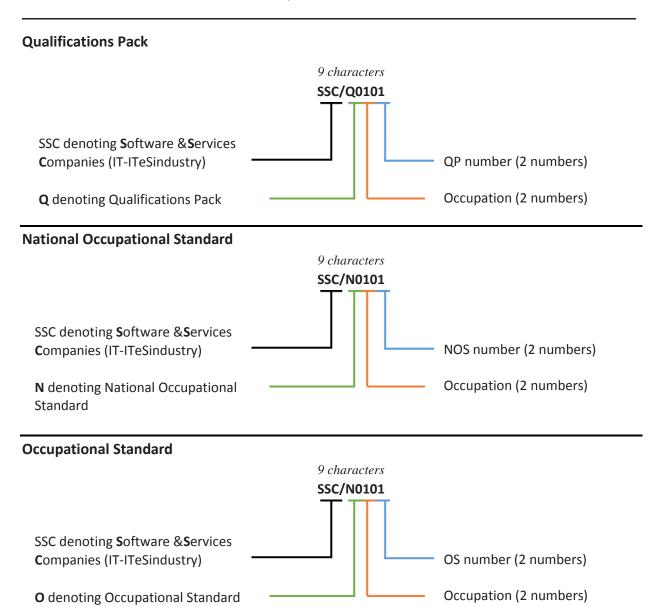








Nomenclature for QP and NOS Units



It is important to note that an OS unit can be denoted with either an 'O' or an 'N'.

- If an OS unit denotes 'O', it is an OS unit that is an international standard. An example of OS unit denoting 'O' is SSC/**O**0101.
- If an OS unit denotes 'N', it is an OS unit that is a national standard and is applicable only for the Indian IT-ITeS industry. An example of OS unit denoting 'N' is SSC/N0101









Nomenclature for QP and NOS Units

The following acronyms/codes have been used in the nomenclature above:

Sub-Sector	Range of Occupation numbers
IT Service(ITS)	01-20
Business Process Management (BPM)	21-40
Engg. and R&D(ERD)	41-60
Software Products(SPD)	61-80

Sequence	Description	Example
Three letters	Industry name	SSC
	(Software&Service Companies)	
Slash	/	/
Next letter	Whether Q P or N OS	N
Next two numbers	Occupation Code	01
Next two numbers	OS number	01









Job RoleAnalystQualification PackSSC/Q0701Sector Skill CouncilIT-ITes

Guidelines for Assessment:

- 1. Criteria for assessment for each Qualification Pack (QP) will be created by the Sector Skill Council (SSC). Each performance criteria (PC) will be assigned Theory and Skill/Practical marks proportional to its importance in NOS.
- 2. The assessment will be conducted online through assessment providers authorised by SSC.
- 3. Fomat of questions will include a variety of styles suitable to the PC being tested such as multiple choice questions, fill in the blanks, situational judgement test, simulation and programming test.
- 4. To pass a QP, a trainee should pass each individual NOS. Standard passing criteria for each NOS is 70%.
- 5. For latest details on the assessment criteria, please visit www.sscnasscom.com.

				MarksA	llocation
Assessment Outcomes	Assessment Criteria for Outcomes	Total Mark	Out of	Theory	Skills Practical
1.SSC/N0701 (Support	PC1. establish your role and responsibilities in				
As-Is analysis for IT	supporting As-Is analysis for IT projects				
projects)			5	5	0
	PC2. obtain sufficient data/information from				
	sales teams to be able to describe project				
	requirements		5	5	0
	PC3. identify any issues with project				
	requirements and obtain clarification of these				
	issues from appropriate people		5	5	0
	PC4. summarize project requirements using				
	standard templates and tools		5	0	5
	PC5. obtain sufficient, relevant				
	documents/artifacts from clients to be able to				
	describe As-Is situations	100	10	0	10
	PC6. identify any issues with the				
	documents/artifacts and obtain clarification of				
	these issues from appropriate people		10	0	10
	PC7. extract relevant data/information from				
	documents/artifacts		10	0	10
	PC8. structure relevant data/information in		_		_
	formats suitable for analysis using standard				
	templates and tools		10	0	10
	PC9. review data/information with appropriate		-	-	-
	people and incorporate their inputs		10	0	10
	PC10. contribute to analysis and presentation of		-	-	-
	As-Is situations, where required		10	0	10









T	Criteria for Assessment of Tr	unices			
	PC11. obtain advice and guidance on As-Is				
	analysis from appropriate people, where				
	required		10	10	0
	PC12. comply with your organization's policies,				
	standards, procedures and guidelines when				
	supporting As-Is analysis		10	0	10
		Total	100	25	75
2.SSC/N0702 (Support	PC1. establish your role and responsibilities in		100		, 3
preparation of To-Be	supporting the preparation of To-Besituations				
situations and roadmaps	and roadmaps for IT projects				
for IT projects)	and roddinaps for 11 projects				
loi ii projects,					
			10	10	0
	PC2. undertake sufficient research to identify				
	the range of opportunities and constraints				
	relevant to IT projects		15	0	15
	PC3. analyze relevant opportunities and				
	constraints to identify optimal To-Be situations		15	0	15
	PC4. present To-Be situations to appropriate				
	people using standard templates and tools	100	15	0	15
	PC5. incorporate inputs from appropriate	100			
	people into To-Be situations for presentation to				
	clients		10	10	0
	PC6. contribute to preparing roadmaps to arrive				
	at To-Be situations, where required		15	0	15
	PC7. obtain advice and guidance on To-Be				
	situations and roadmaps for IT projects from				
	appropriate people, where required		10	10	0
	PC8. comply with your organization's policies,			_	
	standards, procedures and guidelines when				
	supporting preparation of To-Be situations and				
	roadmaps for IT projects.		10	0	10
	l l l l l l l l l l l l l l l l l l l	Total	100	30	70
3.SSC/N0703 (Create	PC1. establish with appropriate people the	. otai	100	30	70
documents for	purpose, scope, formats and target audience				
			5	5	0
knowledge sharing)	for the documents		5	Э	U
	PC2. access existing documents, language				
	standards, templates and documentation tools		15	_	15
	from your organization's knowledge base		15	0	15
	PC3. liaise with appropriate people to obtain				
	and verify the information required for the		_	_	0
	documents		5	5	0
	PC4. confirm the content and structure of the		4.0		4.0
	documents with appropriate people	100	10	0	10
	PC5. create documents using standard		_		
	templates and agreed language standards		25	0	25
	PC6. review documents with appropriate				
	people and incorporate their inputs		10	0	10
	PC7. submit documents for approval by		5	5	0









	Criteria for Assessment of Tr	l		1	
	appropriate people				
	PC8. publish documents in agreed formats		5	5	0
	PC9. update your organization's knowledge base with the documents		_	_	0
	PC10. comply with your organization's policies,		5	5	0
	procedures and guidelines when creating				
	documents for knowledge sharing		15	0	15
		Total	100	25	75
4.SSC/N9001 (Manage	PC1. establish and agree your		200		7.5
your work to meet	workrequirements with appropriate people		6.25		6.25
requirements)	PC2. keep your immediate work area clean		6.25	0	6.25
	and tidy		12.5	6.25	6.25
	PC3. utilize your time effectively		12.5	6.25	6.25
	PC4. use resources correctly and efficiently		18.75	6.25	12.5
	PC5. treat confidential information correctly	100	6.25	0.23	6.25
	PC6. work in line with your organization's		0.20		0.20
	policies and procedures		12.5	0	12.5
	PC7. work within the limits of your job role		6.25	0	6.25
	PC8. obtain guidance from appropriate		C 25	0	C 25
	people, where necessary PC9. ensure your work meets the agreed		6.25	0	6.25
	requirements		18.75	6.25	12.5
		Total	100	25	75
5.SSC/N9002 (Work	PC1. communicate with colleagues clearly,				
effectively with	concisely and accurately				
colleagues)	202 1 11 1 1 1		20	0	20
	PC2. work with colleagues to integrate your work effectively with theirs		10	0	10
	PC3. pass on essential information to colleagues		10	0	10
	in line with organizational requirements		10	10	0
	PC4. work in ways that show respect for				
	colleagues		20	0	20
	PC5. carry out commitments you have made to	100	10	0	10
	colleagues PC6. let colleagues know in good time if you		10	0	10
	cannot carry out your commitments, explaining				
	the reasons		10	10	0
	PC7. identify any problems you have working				
	with colleagues and take the initiative to solve				
	these problems		10	0	10
	PC8. follow the organization's policies and procedures for working with colleagues		10	0	10
	Freezes of the man and an	Total	100	20	80
6.SSC/N9003 (Maintain a	PC1. comply with your organization's current				
healthy, safe and secure	health, safety and security policies and	100			
working environment)	procedures		20	10	10









	Chiteria for Assessment of Th	unices	,		,
	PC2. report any identified breaches in health,				
	safety, and security policies and procedures to				
	the designated person		10	0	10
	PC3. identify and correct any hazards that				
	you can deal with safely, competently and				
	within the limits of your authority		20	10	10
	PC4. report any hazards that you are not				
	competent to deal with to the relevant person				
	in line with organizational procedures and warn				
	other people who may be affected		10	0	10
	PC5. follow your organization's emergency				
	procedures promptly, calmly, and efficiently		20	10	10
	PC6. identify and recommend opportunities				
	for improving health, safety, and security to the				
	designated person		10	0	10
	PC7. complete any health and safety records				
	legibly and accurately		10	0	10
	, ,	Total	100	30	70
= 000/2000 - /-	PC1. establish and agree with appropriate				
7.SSC/N9004 (Provide	people the data/information you need to				
data/information in	provide, the formats in which you need to				
standard formats)	provide it, and when you need to provide it		12.5	12.5	0
	PC2. obtain the data/information from reliable	100			
	sources		12.5	0	12.5
	PC3. check that the data/information is				
	accurate, complete and up-to-date		12.5	6.25	6.25
	PC4. obtain advice or guidance from				
	appropriate people where there are problems				
	with the data/information		6.25	0	6.25
	PC5. carry out rule-based analysis of the				
	data/information, if required		25	0	25
	PC6. insert the data/information into the				
	agreed formats		12.5	0	12.5
	PC7. check the accuracy of your work, involving				
	colleagues where required		6.25	0	6.25
	PC8. report any unresolved anomalies in the				
	data/information to appropriate people		6.25	6.25	0
	PC9. provide complete, accurate and up-to-date				
	data/information to the appropriate people in				
	the required formats on time		6.25	0	6.25
		Total	100	25	75
8.SSC/N9005 (Develop	PC1. obtain advice and guidance from				
your knowledge, skills	appropriate people to develop your knowledge,	100			
and competence)	skills and competence		10	0	10
	PC2. identify accurately the knowledge and				
	skills you need for your job role		10	0	10
	PC3. identify accurately your current level of				
	knowledge, skills and competence and any				
	learning and development needs		20	10	10
	•				









PC4. agree with appropriate people a plan of				
learning and development activities to address				
your learning needs		10	0	10
PC5. undertake learning and development				
activities in line with your plan		20	10	10
PC6. apply your new knowledge and skills in the				
workplace, under supervision		10	0	10
PC7. obtain feedback from appropriate people				
on your knowledge and skills and how				
effectively you apply them		10	0	10
PC8. review your knowledge, skills and				
competence regularly and take appropriate				
action		10	0	10
	Total	100	20	80